



### PRESENTATION



# ABOUT MAJOR DEVELOPERS

Major Developers has established itself as a multifaceted industry leader with expertise across several sectors:



#### **CONSTRUCTION (SINCE 1999)**

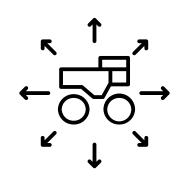
Specializing in residential properties, commercial real estate and complex technical structures.



# **INVESTMENTS (SINCE 1995)DISTRIBUTION (SINCE 2003)**A key player in the securitiesSupplying tire productsmarket offering brokeragefor specialized equipment

A key player in the securitie market, offering brokerage, depository, and dealer services

This diverse portfolio showcases 'Major Developers' commitment to excellence in every aspect of their operations.



for specialized equipment, trucks, and food items.



#### LOGISTICS

Handling and distributing petroleum products efficiently across industries.

MAJOR



# **OUR VISION**

We believe that every space tells a story. It shapes lives, fosters connections, and becomes an integral part of who we are. Major Developers is dedicated to crafting stories that resonate, stories of ambition, comfort, and community.

We strive to exceed expectations, not just meet them, by weaving innovation, sustainability, and human-centric design into the very fabric of our developments.





# FRANCESCO TOTTI BRAND ADVISER

Francesco Totti, the legendary football icon and global sports ambassador, serves as the esteemed brand advisor for Major Developers. This partnership elevates our brand presence, instilling trust and admiration among our investors. As a symbol of success and timeless appeal, Francesco Totti brings unparalleled credibility and inspiration, reinforcing Major Developers' commitment to delivering world-class real estate projects that resonate with sophistication, ambition, and a passion for excellence.



### ARCHITECT



With over 30 years of experience in the MENA region, Federal Engineering Consultants is recognized as one of Dubai's most respected luxury architecture design companies. Founded in Dubai in 2007, they specilize in project design, construction and supervision.

# FEDERAL



## RAS AL KHAIMAH

### **ELITE CASINO**

The first in the GCC.

### **HOTEL BUSINESS LEADERS**

The region attracts the largest players in the hotel industry.

### **TOURIST BOOM**

Annual influx of tourists of 4-5 million people by 2027.

### **RAS AL KHAIMAH AIRPORT**

Work is already underway to modernize the airport, the opening of new terminals, cooperation agreements have been concluded with leading airlines & direct routes from major cities to Ras Al Khaimah.

### **COMFORTABLE CLIMATE**

Thanks to the sea breeze and the mountain range, year-round holiday destination even in summer. The weather temperature in Ras AI Khaimah is consistently 3-5° lower than the rest of UAE on average.

Just an hour from dubai. The region is not yet widely known, providing investors with the opportunity to enter the market now at attractive prices and high returns.



#### **RAS AL KHAIMAH**

MARJAN, MANTA BAY

#### SHARJAH INTERNATIONAL AIRPORT **35 MINUTES**

#### DUBAI

**INTERNATIONAL AIRPORT** 45 MINUTES

#### DUBAI

AL MAKTOUM INTERNATIONAL AIRPORT **1 HOUR 20 MINUTES** 

#### **ABU DHABI**

INTERNATIONAL AIRPORT 2 HOURS 30 MINUTES







## CASINO WYNN RESORT

A combination of luxury and entertainment, this casino will be the largest and most luxurious in the world, combined with the huge Wynn Resort. The cost of the project is ~4 billion USD. The casino is scheduled to open in Q1 2027. Construction is proceeding faster than planned.



### RAK 2023 & BEYOND

	LOCATION	VISITORS		ACHIEVEMENTS	5	
	WYNN LAS VEGAS	12.6 MILLION	Top Non-Gaming Revenue Generation IR in the World.			
	ENCORE LAS VEGAS	12.0 WILLION	#1 Net Revenue of		egas	
	WYNN MACAU		Macau's First Real IR.			
	ENCORE MACAU	13.1 MILLION	Most Forbes 5-Star Awards in Macau. Only Quintuple 5-Star Resort in the World.			
	WYNN PALACE MACAU	8.3 MILLION	Unique Public Entertainment 1,706 Hotel Keys			
	ENCORE BOSTON HARBOR	8.7 MILLION	Largest Single-Phase Development Best in Class Regulatory Environment			
*	VISITORS TO RAS AL KHAIMAH	3.80 MILLION	4.56 MILLION	5.02 MILLION	5.52 MILLION	
	CONTRIBUTION TO OVERALL UAE INTERNATIONAL VISITORS	9.26%	9.70%	9.39%	8.76%	



### WHY AL MARJAN?

### SUPPLY SHORTAGE

### **ANNUAL INFLUX OF TOURISTS BY 2027**

• 4-5 million people.

### LIMITED SUPPLY

• 12,000 apartments, 8,000 hotelrooms. High prestige & price segment of the area.

### STRATEGIC SIGNIFICANCE

#### MAIN DIRECTION FOR THE DEVELOPMENT **OF RAS AL KHAIMAH**

High level of support and quality control from the goverment.

### **GROWTH PROSPECTS**

### THE ENTRY OF THE LARGEST MARKET PLAYERS PROMISES **INCREASED RECOGNITION**

- Emaar Address, Aldar Nikki Beach, Dubai Investment, Rixos, Hilton, Movenpick, Radisson, etc.
- Stability and reliability
- Strict control by the UAE government
- Focus on quality development and investment protection, the sub-escrow account system guarantees that until the completion of the project, the developer cannot withdraw money or spend it on anything not related to construction.

### SAFETY

• The only emirate where information about real estate buyers is completely confidential.







Inspired by the graceful stingray, Manta Bay is a jewel of modern architecture. Designed to captivate, it offers the most stunning vistas on Marjan Island. Here, the concept is simple: Live your best vacation days every day. Manta Bay features the first sandy beach on a rooftop, along with luxurious amenities such as a cigar lounge, a state-of-the-art gym and a pool club. Whether you're looking to invest or find a place to call home, the Manta Bay project is a golden opportunity.

Experience luxury living in a region poised to become one of the top destinations in the UAE.

### THE CONCEPT





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MANTA BAY



THE WORLD'S FIRST SANDY BEACH ON THE ROOF. BEACH HEIGHT 60 METERS

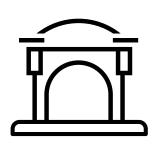


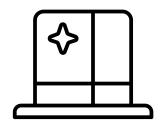
### AMENITIES AND FACILITIES ROOFTOP FLOOR

SKY BEACH BEACH CABANAS ROOFTOP BEACH CLUB BEACH VOLLEYBALL SUN LOUNGE AREA BEACH LOUNGE OUTDOOR CINEMA DJ DECK SAND BEACH OPEN SHOWERS



### BUILDING EXTERIOR



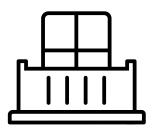


### REVOLUTIONARY FACADE

PANORAMIC GLAZING



OVER 80% TERRITORY WILL BE LANDSCAPED



OPEN SPACES & SPACIOUS TERRACES IN EACH APARTMENT





### AMENITIES AND FACILITIES

### MEZZANINE FLOOR

**RECREATION AREA** LAGOON CABANAS COLD POOL LAGOON FLOATING MEDITATION DECK CHILDREN'S SWIMMING POOL CHILDREN'S PLAY AREA SPORTS ARENA RELAXATION AREA SUN LOUNGE AREA **BBQ AREA** HAMMAM SPA GYM JACUZZI SAUNA SWIMMING POOL POOL BAR





### OTHER AMENITIES

PRIVATE BEACH ACCESS SKY LOUNGE STATE-OF-THE-ART FITNESS CENTER SPA & WELLNESS CENTER FINE DINING RESTAURANTS ADVENTURE SPORTS WALKING & TRAILS OPEN-AIR CINEMA 24/7 SECURITY MANTA RAY AQUARIUM LUSH LANDSCAPING CIGAR LOUNGE



### WELLNESS







### SPA







### LUXURIOUS LOBBY



































TYPE 7 (6<sup>TH</sup> FLOOR)

#### TYPE 3 (7<sup>™</sup> FLOOR)



#### TYPE 4 (8<sup>TH</sup> & 9<sup>TH</sup> FLOOR)







### UNIT LAYOUTS 2 BEDROOM APARTMENTS





TYPE 4 (7 TH FLOOR)





#### TYPE 2 (6<sup>TH</sup> FLOOR)











### PROJECT USPS

LIMITED SUPPLY 20K APARTMENTS ONLY ON AL MARJAN ISLAND

REAL SKY BEACH

LARGEST POOL AND LAGOON

DIRECT BEACH ACCESS

THE PERFECT HOME & HOLIDAY HOME WITH 10-12% OF ROI.

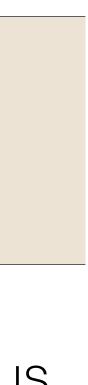




### THE ONLY PROJECT FEATURING SPACIOUS TERRACES WITH JACUZZIS

### WORLD-CLASS AMENITIES AND FACILITIES: SKY BEACH, CHILDREN'S CLUB, HEALTH CLUB, SPA, SPORTS, FINE DINING, DIRECT BEACH ACCESS.







## ADVANTAGES FOR LEASE

### **APARTMENTS WITH A SMALL SQUARE**

We managed to achieve a large quantity of small units-studios and one-rooms. They will be easier to rent, the occupancy rate will be higher, and the annual rental income will be stable.

12000 planned apartments. Now 65% are on sale, studios are only 6%. 1/3 of the studios in our project.

#### **HOTEL SERVICE**

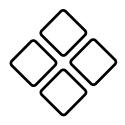
We have created a management company that will be fully involved in managing your property and guests. Advertising, reception, accommodation, payments, transfer, cleaning, repairs. All you have to do is receive profit into your account. The use of these services remains at your discretion.

#### **TRANSFER FOR TENANTS**

The project will use golf carts to continuously transport residents to the beach and casino.



### PROJECT DETAILS



#### **TOTAL UNITS** 460



#### COMPLETION Q2 2027



### **PROJECT REGISTRATION** DR/2023/30/5027454



### **DEVELOPER REGISTRATION** DR/2023/30/5027454



#### **ESCROW ACCOUNT**

AE350260002375876123604 Emirates NBD



### **ANTICIPATED SERVICE CHARGES**

CARPET AREA 20-22 AED/SQ.FT **BALCONIES NOT INCLUDED** 



## INVESTMENT PROSPECTS

EXPECTED ROI

10%-12%

ROI BY RENTAL INCOME FROM 8 TO 10 YEARS

### **INCREASE IN VALUE**

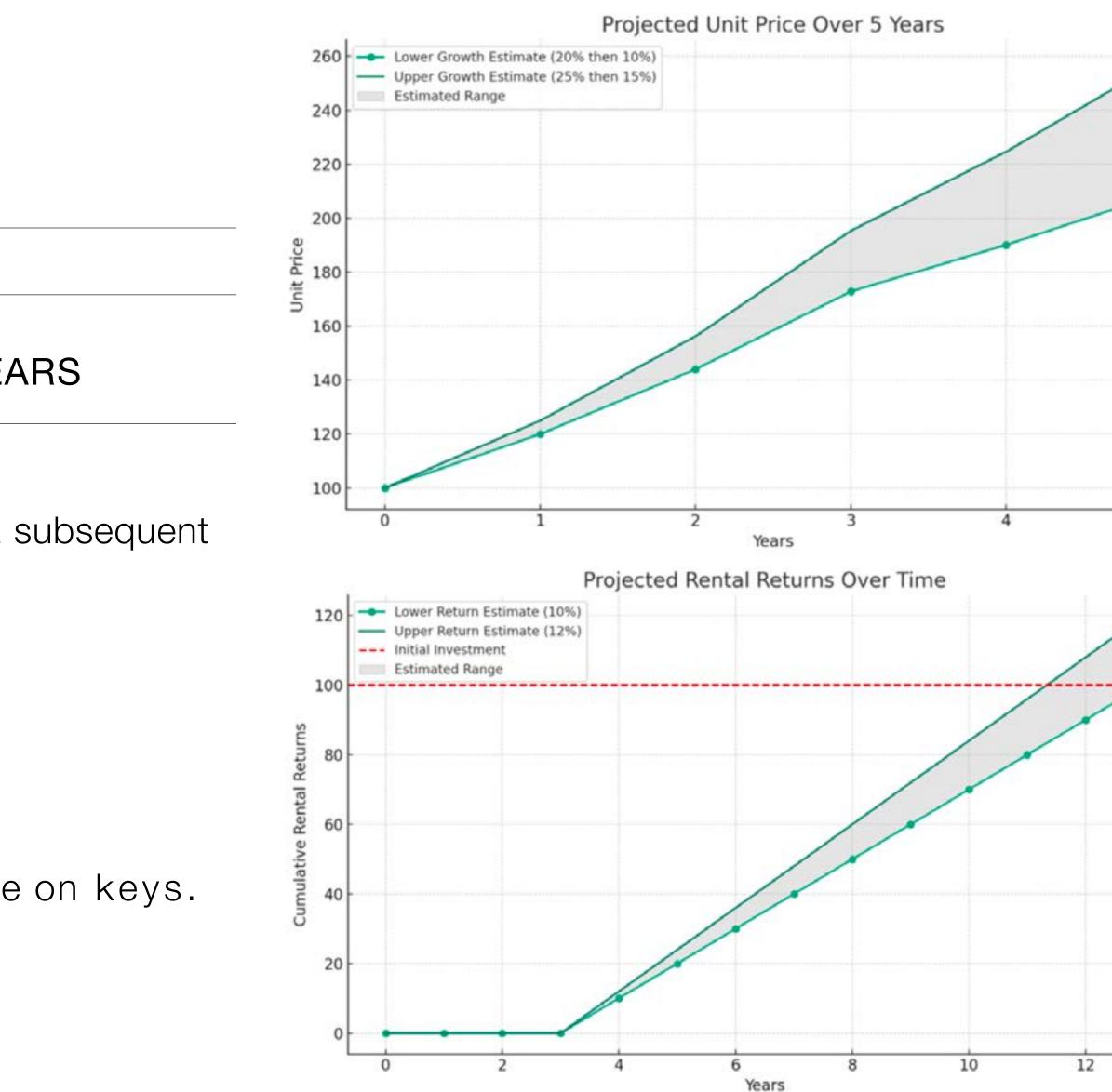
An increase of 20-25% annually over 3 years is expected & a subsequent increase of 10-15% annually.

#### DEMAND & SUPPLY

An annual influx of 5 million tourists is expected. Limit: 12,000 apartments & 8,000 rooms in hotels.

### PURCHASE TERMS

Flexible payment plan options & the possibility of a mortgage on keys. Units can be sold after 40% payment according to the payment plan.



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### PAYMENT PLAN

	BOOKING	FIRST PAYMENT	PAYMENT	COMPLETION	EXPECTED COMPLETION	
OPTION -1	5%	25%	2% EVERY 2 MONTHS FROM 2 TO 30 MONTHS	40%	Q2 2027	
OPTION - 2	5%	15%	2% EVERY 3 MONTHS FROM 3 TO 30 MONTHS	30%		



### **RENTAL EXPECTATIONS**

RENTAL EXPE	ECTATIONS	SHORT TERM RENTAL		
UNIT	PER NIGHT	AVG: OCCUPANCY	YEARLY	
STUDIO	650 AED	87%	206K	
1 BR	900 AED	85%	279K	
2 BR	1200 AED	80%	350K	

Analytical information is for informational purposes only and does not constitute a guarantee or promise of future investment returns.



### CONSTRUCTION UPDATE





## MAJOR DEVELOPERS